

MEDICAID

MMIS AND MEDICAID ENTERPRISE SYSTEMS (MES)



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ESI AT A GLANCE

Educology Solutions, Co. (ESI) is a Woman-Owned Small Business and Certified Business Enterprise headquartered in Washington, DC. ESI provides Medicaid Enterprise Services and end-to-end support across system lifecycle requirements—from design and testing to training, data conversion, go-live, CMS certification, and ongoing maintenance. As a trusted partner managing 80+ technical professionals across 8 core task areas, ESI brings deep expertise in Medicaid business processes, health IT modernization, compliance, and multi-vendor coordination.

CORE CAPABILITIES

Electronic Data Interchange (EDI) Transaction Processing: configuration, testing, and troubleshooting of HIPAA X12 837 (Professional / Institutional / Dental), 835, 278, and 834 transactions

Claims Adjudication & Encounter Data: FFS claims and MCO encounter processing within the QNXT claims engine

Eligibility & Enrollment Systems: ACEDS interface, CMS Batch Eligibility Query (TBQ), EDI 834, and T-MSIS eligibility reporting

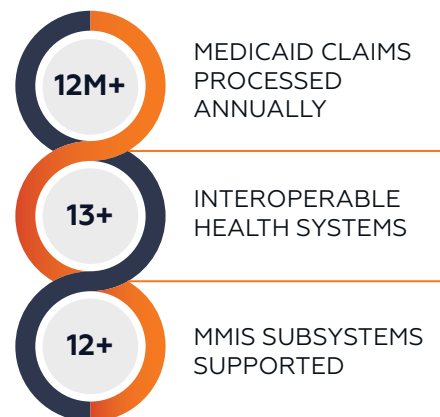
Provider Data Management: provider enrollment, NPI management, and specialty-code configuration

Data Conversion, ETL & Analytics: SSIS-based data pipelines; Power BI / SSRS reporting and dashboards

System Testing & Quality Assurance: unit, integration, regression, performance, and UAT cycles

Training Design & Delivery: LMS administration, and e-learning development

BY THE NUMBERS



WHY ESI

- **MMIS Program Delivery**
Proven support in large scale MMIS modernization, operations, and implementation across Medicaid enterprise environments.
- **Medicaid Enterprise Systems Expertise:**
Deep understanding of Medicaid business processes, system integration, testing, training, and certification support.
- **Full DDI Lifecycle Support:**
End to end coverage from requirements and design through development, testing, go live readiness, and CMS certification.
- **Transaction & Subsystem Depth**
Documented experience across X12 837/835/278/834 and 12+ MMIS subsystems, including Claims, Financial, and Provider.



Business Certifications: WOSB | DC CBE (LBE, DBE, SBE, ROB, EIE) | DC DOT / WMATA DBE, MBE, SBE

NAICS Codes: 541511, 541512, 541519, 541611, 611420

PAST PERFORMANCE

Business requirements drive our projects, not technology. By integrating thoughtful and innovative solutions, we are committed to delivering cost effective, forward thinking, and technology solutions to our clients.



DC Dept. of Healthcare Finance – MMIS Project Description

Tier 1 subcontractor to Gainwell Technologies on a \$174M, 5-year Medicaid platform replacement. ESI manages 80+ professionals delivering testing, training, data conversion, compliance, documentation, reporting, and CMS certification support across 8 core task areas.

\$174M

CONTRACT VALUE

5 YRS

PERIOD OF
PERFORMANCE

8

CORE TASK AREAS

80+

PROFESSIONALS
MANAGED

Transaction & Data Processing Depth

The DC MMIS Core platform processes 12+ million annual claims, supporting HIPAA transactions, eligibility, provider management, prior authorization, financial operations, and interoperability across 13+ health systems.

System Testing

Test analysts executing unit, integration, regression, performance, and UAT cycles in Azure DevOps and JIRA, with defect management, root-cause analysis, and DHCF SME collaboration.

Training Program

8-person team designing and delivering role-based training for claims processing, provider enrollment, member eligibility, finance, and plan management, including LMS administration and e-learning.

Data Conversion, Analytics, and Reporting

SSIS-based ETL and reconciliation reporting translated into Power BI dashboards and program metrics, strengthening operational visibility and certification readiness.

CLIENT SUCCESS STORY



Our Challenge:

The District of Columbia sought to replace its 25-year-old legacy MMIS with a modern, cloud-enabled platform capable of supporting CMS compliance, real-time claims processing, and improved provider and beneficiary services.

Our Solution:

ESI deployed professionals across the full DDI lifecycle, delivering testing, training, data conversion, compliance support, CMS certification preparation, and go-live readiness for the District's MMIS modernization.

Results:

ESI helped advance the District toward a modern, CMS-certifiable Medicaid platform through successful testing cycles, role-based training delivery, validated data conversion efforts, and operational readiness support across major business domains.



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